

I. Cellular Subscriber (FOMA/mova) *1

(1) Subscribers Unit: hundreds

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|---------------------|----------|---------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| FOMA | 35,757 | 40,105 | 45,831 | 52,717 | 59,002 | 64,876 | 70,643 | 75,691 | 84,992 | 93,166 | 102,423 | 115,006 |
| mova*2 | 429,439 | 426,473 | 422,504 | 418,006 | 412,961 | 408,749 | 404,676 | 400,977 | 394,150 | 387,820 | 381,024 | 373,243 |
| DoPa Single Service | 4,084 | 4,165 | 4,259 | 4,389 | 4,508 | 4,762 | 4,900 | 5,023 | 5,158 | 5,238 | 5,349 | 5,440 |
| Total | 465,196 | 466,578 | 468,335 | 470,723 | 471,963 | 473,625 | 475,318 | 476,668 | 479,142 | 480,986 | 483,447 | 488,249 |

(2) Subscribers by region Unit: hundreds

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|-----------------|----------|---------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| DoCoMo | 190,505 | 191,099 | 191,805 | 192,900 | 193,294 | 193,875 | 194,634 | 195,223 | 196,228 | 196,892 | 197,784 | 199,510 |
| DoCoMo Hokkaido | 19,576 | 19,655 | 19,758 | 19,869 | 19,953 | 20,042 | 20,145 | 20,204 | 20,308 | 20,368 | 20,442 | 20,639 |
| DoCoMo Tohoku | 31,297 | 31,401 | 31,477 | 31,615 | 31,745 | 31,796 | 31,890 | 31,997 | 32,140 | 32,338 | 32,478 | 32,855 |
| DoCoMo Tokai | 48,551 | 48,651 | 48,827 | 49,037 | 49,144 | 49,270 | 49,397 | 49,479 | 49,732 | 49,906 | 50,226 | 50,687 |
| DoCoMo Hokuriku | 10,026 | 10,048 | 10,082 | 10,105 | 10,127 | 10,151 | 10,169 | 10,180 | 10,274 | 10,290 | 10,359 | 10,508 |
| DoCoMo Kansai | 73,255 | 73,487 | 73,768 | 74,093 | 74,402 | 74,805 | 75,078 | 75,335 | 75,744 | 76,109 | 76,613 | 77,364 |
| DoCoMo Chugoku | 25,814 | 25,924 | 26,051 | 26,192 | 26,301 | 26,450 | 26,544 | 26,636 | 26,778 | 26,866 | 26,981 | 27,285 |
| DoCoMo Shikoku | 15,380 | 15,430 | 15,491 | 15,575 | 15,612 | 15,680 | 15,738 | 15,782 | 15,846 | 15,905 | 15,983 | 16,156 |
| DoCoMo Kyushu | 50,791 | 50,885 | 51,077 | 51,337 | 51,385 | 51,557 | 51,724 | 51,832 | 52,093 | 52,312 | 52,582 | 53,246 |

II i-mode

(1) Subscribers Unit: hundreds

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|-----------|----------|---------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| i-mode *3 | 413,181 | 415,022 | 417,232 | 419,989 | 421,684 | 423,615 | 425,673 | 427,425 | 430,271 | 432,444 | 435,114 | 440,209 |

(2) i-mode Menu Sites

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|----------------------|----------|--------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| Total Sites | 4,188 | 4,200 | 4,245 | 4,285 | 4,338 | 4,381 | 4,426 | 4,432 | 4,482 | 4,493 | 4,518 | 4,573 |
| i-appli Sites | 949 | 961 | 972 | 1,004 | 1,022 | 1,041 | 1,052 | 1,059 | 1,343 | 1,355 | 1,372 | 1,422 |
| Independent Sites *4 | 75,241 | 76,806 | 77,550 | 78,131 | 78,939 | 79,583 | 80,297 | 81,153 | 81,970 | 83,109 | 84,129 | 85,013 |

III PHS

Unit: hundreds

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|-----|----------|--------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| PHS | 15,805 | 15,621 | 15,370 | 15,098 | 14,829 | 14,599 | 14,381 | 14,141 | 13,919 | 13,692 | 13,475 | 13,141 |

IV Quickcast

Unit: hundreds

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|-----------|----------|--------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| Quickcast | 4,460 | 4,353 | 4,225 | 4,128 | 4,034 | 3,927 | 3,868 | 3,763 | 3,523 | 3,430 | 3,276 | 3,059 |

V Wide Star and In-Flight

Unit: hundreds

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|--------------------|----------|--------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| Satellite Mobile | 168 | 170 | 172 | 174 | 176 | 174 | 174 | 175 | 175 | 177 | 178 | 183 |
| Maritime Telephone | 145 | 144 | 143 | 146 | 144 | 144 | 144 | 142 | 140 | 140 | 140 | 142 |

VI Others

Unit: hundreds

| | April-04 | May-04 | June-04 | July-04 | August-04 | September-04 | October-04 | November-04 | December-04 | January-05 | February-05 | March-05 |
|-----------------------|----------|--------|---------|---------|-----------|--------------|------------|-------------|-------------|------------|-------------|----------|
| Pre-Call (prepaid) *3 | 1,238 | 940 | 930 | 918 | 897 | 878 | 853 | 827 | 810 | 791 | 769 | 760 |

*1 "Total number of cellular phone (FOMA/mova) subscribers" is inclusive of DoPa Single Service subscribers.
 *2 "mova" has been described as "PDC".
 *3 Subscribers are included in existing Cellular Subscribers (FOMA and mova)
 *4 Data on independent sites are from OH!NEW? by Digital Street.
 *5 The number of mova subscribers, DoPa Single Service subscribers, total subscribers and subscribers by region is corrected on Dec. 7, 2004