

New Joint Venture for Open RAN Business

- Towards True Open RAN -

President and CEO



Hiroshi Kobayashi

NTT DOCOMO, Inc.

New Joint Venture



OREX SAI

New Joint Venture Overview



Company Name	OREX SAI, INC.
Headquarters	59-16 Nisshin-cho, Kawasaki-ku, Kawasaki City, Kanagawa, Japan 210-0024
Business Activities	<ul style="list-style-type: none">• Sales of Open RAN equipment and service• Open RAN construction, maintenance, and operation• Planning of SMO, vRAN, and other initiatives
Capital and Other Assets	JPY 16 billion (including capital reserve)
Establishment	April 1, 2024 (tentative)
Shareholding Structure	DOCOMO 66%, NEC 34%



Yoshitaka Hiramoto

NTT DOCOMO, Inc.

**To deliver true Open RAN
solutions that address the needs
of every telecom operator.**

Objectives



Role of New Joint Venture

OREX PARTNERS



OREX RAN



OREX SMO



OREX Services

Procurement

OREX SAI

Verifications & Integration



Optimization
&
Prepackage

OREX Packages

OREX Packages

Sales & Construction

Customers
(Global Telecom Operators)



Cost-effective mobile
network





Sadayuki Abeta

NTT DOCOMO, Inc.

Collaborations with OREX PARTNERS



OREX

NTT docomo



Customers
(Global Telecom Operators)

OREX SAI

OREX PARTNERS

DENGYO

DKK Co., Ltd.

FUJITSU

HFR, Inc.
for Mobile Internet

MAVENIR

Orchestrating a brighter world
NEC

SOLID SOLiD

aws

AMD

arm

DELL Technologies

FUJITSU

Hewlett Packard Enterprise

intel.

MARVELL

MAVENIR

Orchestrating a brighter world
NEC

NTT DATA
Trusted Global Innovator

NVIDIA

Qualcomm

Red Hat

vmware
by Broadcom

WNRVR

BARQ

EXEO
EXEO Group, Inc.

INCOBECH
Telecommunications

KCC Tech
Innovative Solutions

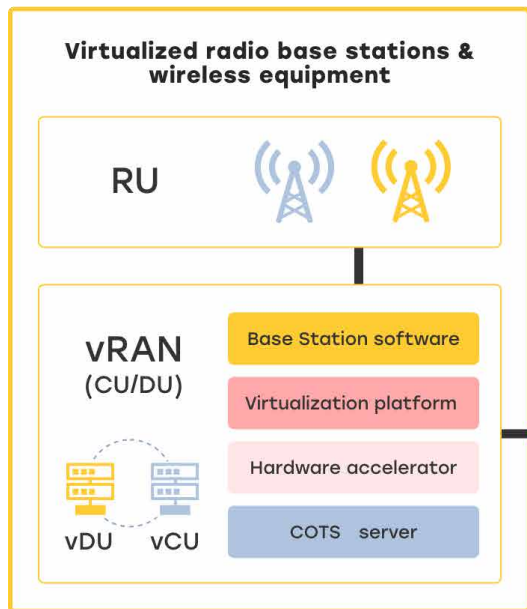
MIRAIT ONE

COMS4S

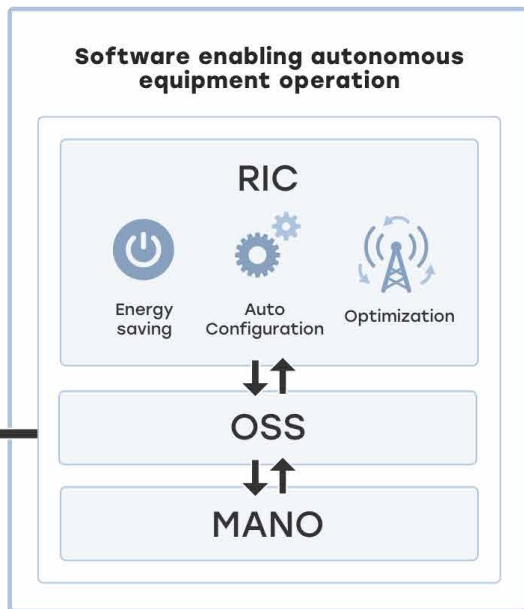
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OREX Packages

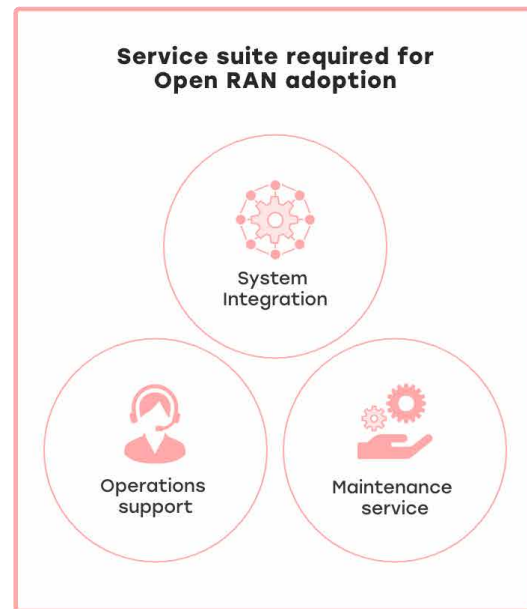
OREX RAN



OREX SMO



OREX Services



OREX's Benefits

TCO
(Total cost of ownership)



Power consumption



Network design operation



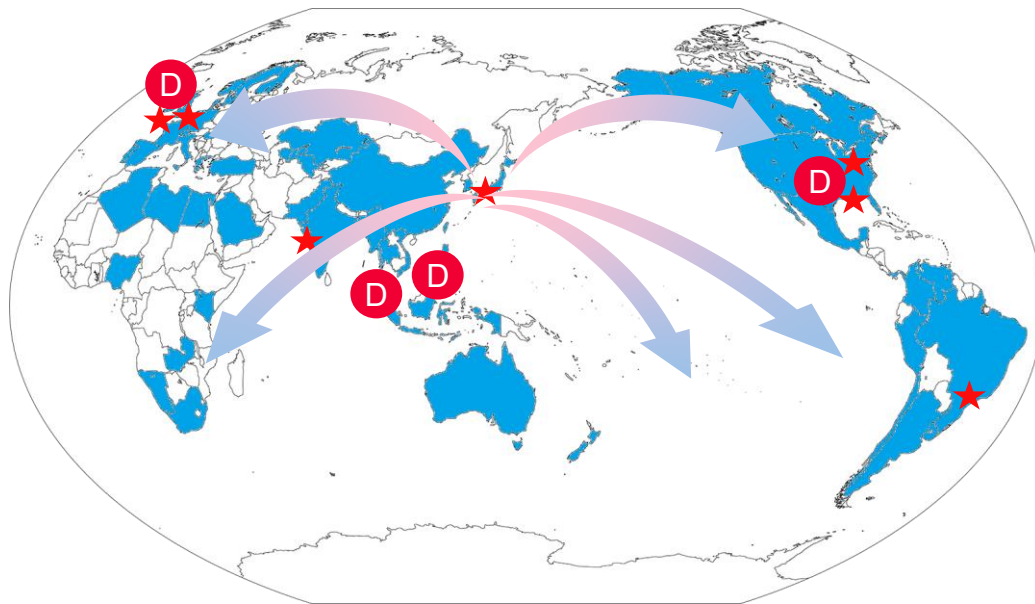


Yoshihiro Shiraishi

NEC Corporation

Prospects

Speedy deployment of Open RAN around the world will be possible, by building a local sales system centered around NEC's global bases.



NEC's global base : ■
Global 5G business base : ★
DOCOMO base : Ⓚ

Open RAN Field Trials

Planned to conduct field trials with 3 overseas operators in 2024

