## Ten-Year Summary of Selected Financial Data

NTT DOCOMO, INC. and Subsidiaries Fiscal years

	2001	2002	2003	2004	2005
Operating results:					
Operating revenues	¥ 4,659,254	¥4,809,088	¥5,048,065	¥4,844,610	¥4,765,872
Wireless services	4,153,459	4,350,861	4,487,912	4,296,537	4,295,856
Equipment sales	505,795	458,227	560,153	548,073	470,016
Operating expenses	3,658,367	3,752,369	3,945,147	4,060,444	3,933,233
Operating income	1,000,887	1,056,719	1,102,918	784,166	832,639
Net income (loss) attributable to NTT DOCOMO, INC.	(116,191)	212,491	650,007	747,564	610,481
Comprehensive income (loss) attributable to NTT DOCOMO, INC.	(16,668)	152,796	668,425	723,818	579,653
Total assets	6,067,225	6,058,007	6,262,266	6,136,521	6,365,257
Total interest-bearing liabilities	1,429,332	1,348,368	1,091,596	948,523	792,405
Total shareholders' equity	3,291,883	3,475,514	3,704,695	3,907,932	4,052,017
Debt ratio	30.3%	28.0%	22.8%	19.5%	16.4%
Shareholders' equity ratio	54.3%	57.4%	59.2%	63.7%	63.7%
Net cash provided by operating activities	1,341,088	1,584,610	1,710,243	1,181,585	1,610,941
Net cash used in investing activities	(1,125,093)	(871,430)	(847,309)	(578,329)	(951,077)
Adjusted free cash flows <sup>1, 2</sup>	233,327	468,915	862,934	1,003,583	510,905
Capital expenditures	1,032,256	853,956	805,482	861,517	887,113
Research and development expenses	99,454	126,229	124,514	101,945	110,509
Depreciation and amortization	640,505	749,197	720,997	735,423	737,066
Operating income margin	21.5%	22.0%	21.8%	16.2%	17.5%
EBITDA margin <sup>2</sup>	36.1%	38.2%	36.8%	33.6%	33.7%
ROCE <sup>3</sup>	21.1%	22.1%	22.9%	16.2%	17.2%
Per share data <sup>4</sup> (Yen):					
Earnings (loss) per share	¥ (2,315)	¥ 4,254	¥ 13,099	¥ 15,771	¥ 13,491
Shareholders' equity per share	65,601	69,274	76,234	84,455	91,109
Cash dividends declared per share <sup>5, 6</sup>	300	500	1,500	2,000	4,000
Shares:					
Number of issued shares (common stock) <sup>6</sup>	50,180,000	49,952,907	49,622,595	47,401,154	45,250,031

<sup>1</sup> Adjusted free cash flows exclude the effects of uncollected revenues due to bank holidays at the end of the period and changes in investment derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

 $<sup>2\,</sup>$   $\,$  For the reconciliations of these Non-GAAP financial measures, see page 123.

<sup>3</sup> ROCE (Return on capital employed) = Operating income / (Shareholders' equity + Total interest-bearing liabilities)

ROCE ratios are calculated using the simple average of the balance sheet figures for the applicable year-end and those of the prior year-end.

<sup>4</sup> In the calculation of per share data, treasury stocks are not included in the number of issued shares during or at the end of the year.

<sup>5</sup> Cash dividends declared per share are presented in the fiscal year to which each record date for the dividends belongs.

<sup>6</sup> Dividend per share and number of issued shares of common stock in fiscal 2001 have been recalculated based on the number of shares that resulted from a five-for-one stock split that took effect in May 2002.

			Millions of yen	
2006	2007	2008	2009	2010
¥4,788,093	¥4,711,827	¥ 4,447,980	¥ 4,284,404	¥4,224,273
4,314,140	4,165,234	3,841,082	3,776,909	3,746,869
473,953	546,593	606,898	507,495	477,404
4,014,569	3,903,515	3,617,021	3,450,159	3,379,544
773,524	808,312	830,959	834,245	844,729
457,278	491,202	471,873	494,781	490,485
448,214	478,738	405,774	523,091	450,909
6,116,215	6,210,834	6,488,220	6,756,775	6,791,593
602,965	478,464	639,233	610,347	428,378
4,161,303	4,276,496	4,341,585	4,635,877	4,850,436
12.7%	10.1%	12.8%	11.6%	8.1%
68.0%	68.9%	66.9%	68.6%	71.4%
980,598	1,560,140	1,173,677	1,182,818	1,287,037
(947,651)	(758,849)	(1,030,983)	(1,163,926)	(455,370)
192,237	442,410	93,416	416,878	589,777
934,423	758,743	737,606	686,508	668,476
99,315	100,035	100,793	109,916	109,108
744,122	776,425	804,159	701,146	693,063
16.2%	17.2%	18.7%	19.5%	20.0%
32.9%	34.8%	37.7%	36.6%	37.1%
16.1%	17.0%	17.1%	16.3%	16.1%
¥ 10,396	¥ 11,391	¥ 11,172	¥ 11,864	¥ 11,797
95,457	100,321	103,966	111,424	116,969
4,000	4,800	4,800	5,200	5,200
43,985,082	43,120,586	42,238,715	41,705,738	41,576,859

## Operating Revenues (Billions of yen) 6,000 5,000 4,788.1 4,711.8 4,000 3,000 2,000 1,000 0 2006 2007 2008 2009 2010 (FY)





