



# Financial Statements

For the Nine Months Ended December 31, 2008

January 30, 2009

[U.S. GAAP]



Name of registrant: **NTT DoCoMo, Inc.** (URL <http://www.nttdocomo.co.jp/>)  
 Code No.: 9437  
 Stock exchange on which the Company's shares are listed: Tokyo Stock Exchange-First Section  
 Representative: Ryuji Yamada, Representative Director, President and Chief Executive Officer  
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 Scheduled date for filing of quarterly report: February 4, 2009

## 1. Consolidated Financial Results for the Nine Months Ended December 31, 2008 (April 1, 2008 - December 31, 2008)

### (1) Consolidated Results of Operations

Amounts are rounded off to the nearest 1 million yen.

(Millions of yen, except per share amount)

	Operating Revenues		Operating Income		Income before Income Taxes		Net Income	
Nine months ended December 31, 2008	3,378,760	—	746,785	—	709,393	—	437,705	—
Nine months ended December 31, 2007	3,522,034	(2.1)%	624,998	(7.7)%	628,720	(7.6)%	376,497	(6.7)%

	Basic Earnings per Share	Diluted Earnings per Share
Nine months ended December 31, 2008	10,337.45 (yen)	—
Nine months ended December 31, 2007	8,714.79 (yen)	—

(Percentages above represent changes compared to the corresponding previous quarterly period)

### (2) Consolidated Financial Position

(Millions of yen, except per share amount)

	Total Assets	Shareholders' Equity	Equity Ratio (Ratio of Shareholders' Equity to Total Assets)	Shareholders' Equity per Share
December 31, 2008	6,381,621	4,375,054	68.6%	104,171.17 (yen)
March 31, 2008	6,210,834	4,276,496	68.9%	100,321.46 (yen)

## 2. Dividends

Date of record	Cash dividends per share (yen)				
	End of the first quarter	End of the second quarter	End of the third quarter	Year-end	Total
Year ended March 31, 2008	—	2,400.00	—	2,400.00	4,800.00
Year ending March 31, 2009	—	2,400.00	—	—	—
Year ending March 31, 2009 (Forecasts)	—	—	—	2,400.00	4,800.00

Change in forecasts of dividends during the three months ended December 31, 2008: None

## 3. Consolidated Financial Results Forecasts for the Fiscal Year Ending March 31, 2009 (April 1, 2008 - March 31, 2009)

(Millions of yen, except per share amount)

	Operating Revenues	Operating Income	Income before Income Taxes	Net Income	Earnings per Share
Year ending March 31, 2009	4,597,000 (2.4)%	830,000 2.7%	814,000 1.7%	495,000 0.8%	11,786.08 (yen)

(Percentages above represent changes compared to the corresponding previous year)

Change in earnings forecasts for the fiscal year ending March 31, 2009 during the three months ended December 31, 2008: None

#### 4. Others

(1) Changes in significant consolidated subsidiaries (which resulted in changes in scope of consolidation)			None
(2) Application of accounting which is simplified or exceptional for quarterly consolidated financial statements			None
(3) Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial statements			
(i) Changes due to revision of accounting standards and other regulations:			Yes
(ii) Others:			None
(See more information on page 10.)			
(4) Number of issued shares (common stock)			
(i) Number of issued shares (inclusive of treasury stock):	As of December 31, 2008:	44,870,000 shares	
	As of March 31, 2008:	44,870,000 shares	
(ii) Number of treasury stock:	As of December 31, 2008:	2,871,299 shares	
	As of March 31, 2008:	2,242,073 shares	
(iii) Number of weighted average common shares outstanding:	For the nine months ended December 31, 2008:	42,341,664 shares	
	For the nine months ended December 31, 2007:	43,202,063 shares	

\* Explanation for forecasts of operation and other notes:

With regard to the assumptions and other related matters concerning consolidated financial results forecasts for the fiscal year ending March 31, 2009, please refer to page 9 and 21.

Consolidated financial statements in this earnings release are unaudited.



**Earnings Release for the Nine Months Ended December 31, 2008**

<< 1. Operating Results >>

**1. Business Overview**

Competition among mobile phone operators in Japan, which has already entered a mature phase given the high penetration rate, has increased in such areas as customer acquisition and further improvement of customer services.

In such market environment, we announced in October 2008 our future business direction based on a new action plan “DOCOMO’s Change and Challenge to Achieve New Growth,” which covers initiatives to be implemented between the current fiscal year and fiscal year 2012. Under the plan, we aim to contribute to society’s sustainable development and a safer, more secure environment for people to lead enriched, convenient lives.

In the third quarter of this fiscal year, we reorganized our handset series\* to attune to the latest preferences and lifestyles of mobile phone users. We also released new services which suggest new usage of mobile phones such as “i-concier”. We strived for further penetration of our new discount programs and new handset sales methods, which we believe are appropriate for the current market conditions. Our churn rate decreased and the number of customers who moved to DOCOMO exceeded those who moved from DOCOMO using Mobile Number Portability in December 2008, as we have performed a comprehensive review of all of our operations from customer relations to handsets and network development in order to enhance customer satisfaction.

As a result, for the three months ended December 31, 2008, operating revenues were ¥1,111.0 billion, operating income was ¥169.8 billion, income before income taxes was ¥149.2 billion and net income was ¥91.0 billion. For the nine months ended December 31, 2008, operating revenues were ¥3,378.8 billion, operating income was ¥746.8 billion, income before income taxes was ¥709.4 billion and net income was ¥437.7 billion.

\* “docomo STYLE series”, “docomo PRIME series”, “docomo SMART series” and “docomo PRO series”

Consolidated results of operations for the three months and nine months ended December 31, 2008 were as follows:

<Results of operations>

Billions of yen

	<b>(UNAUDITED)</b> <b>Three months ended</b> <b>December 31, 2008</b>	<b>(UNAUDITED)</b> <b>Nine months ended</b> <b>December 31, 2008</b>	(Reference) <b>(UNAUDITED)</b> Nine months ended December 31, 2007
Operating revenues	¥ 1,111.0	¥ 3,378.8	¥ 3,522.0
Operating expenses	941.1	2,632.0	2,897.0
Operating income	169.8	746.8	625.0
Other income (expense)	(20.6)	(37.4)	3.7
Income before income taxes	149.2	709.4	628.7
Income taxes	60.0	279.4	253.3
Equity in net income of affiliates, net of applicable taxes	1.8	7.7	1.2
Minority interests	0.0	(0.0)	(0.1)
Net income	¥ 91.0	¥ 437.7	¥ 376.5
EBITDA margin*	37.4%	40.1%	34.3%
ROCE*	3.4%	15.3%	13.2%
ROCE after tax effect*	2.0%	9.0%	7.8%

\* EBITDA and EBITDA margin, as we refer to in this earnings release, are different from EBITDA as used in Item 10(e) of Regulation S-K and may not be comparable to similarly titled measures used by other companies. For an explanation of our definitions of EBITDA, EBITDA margin, ROCE and ROCE after tax effect, see “Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures” on page 20.

Notes: 1. Consolidated financial statements as of and for the three months and nine months ended December 31, 2008 in this release are unaudited.  
2. Amounts in this release are rounded off.

**DOCOMO Earnings Release**
**Nine Months Ended December 31, 2008**

## &lt;Operating revenues&gt;

	Billions of yen		
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2008	(Reference) (UNAUDITED) Nine months ended December 31, 2007
Wireless services	¥ 962.6	¥ 2,911.1	¥ 3,158.7
Cellular services revenues	919.1	2,791.0	3,060.5
- Voice revenues	539.6	1,665.0	2,041.6
Including: FOMA services	475.9	1,444.8	1,582.6
- Packet communications revenues	379.5	1,126.0	1,018.9
Including: FOMA services	365.0	1,075.9	921.1
PHS services	—	—	9.4
Other revenues	43.4	120.1	88.9
Equipment sales	148.4	467.6	363.3
<b>Total operating revenues</b>	<b>¥ 1,111.0</b>	<b>¥ 3,378.8</b>	<b>¥ 3,522.0</b>

Note:

Voice revenues include data communications revenues through circuit switching systems.

## &lt;Operating expenses&gt;

	Billions of yen		
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2008	(Reference) (UNAUDITED) Nine months ended December 31, 2007
Personnel expenses	¥ 63.8	¥ 190.5	¥ 186.7
Non-personnel expenses	534.1	1,545.4	1,815.6
Depreciation and amortization	233.9	582.3	558.0
Loss on disposal of property, plant and equipment and intangible assets	16.7	35.4	43.5
Communication network charges	83.3	249.1	264.1
Taxes and public dues	9.2	29.2	29.2
<b>Total operating expenses</b>	<b>¥ 941.1</b>	<b>¥ 2,632.0</b>	<b>¥ 2,897.0</b>

**2. Segment information**
**(1) Mobile phone business**

As of December 31, 2008, the number of cellular services subscriptions was 54.16 million (an increase of 0.22 million compared to the number as of September 30, 2008), 87.7% of which was represented by FOMA services subscriptions of 47.49 million. Our cellular churn rate for the three months ended December 31, 2008 improved significantly to 0.44% compared to 0.74% during the same period of the prior year, reflecting the effect of new discount programs and new handset sales methods.

The aggregate number of subscriptions to the new discount programs introduced in August 2007 such as “Fami-wari MAX50” reached approximately 30.4 million while the number of subscriptions to the “Value Plan” reached approximately 16.5 million as of December 31, 2008, respectively. As a result, aggregate ARPU of cellular (FOMA+mova) services decreased to ¥5,730 for the three months ended December 31, 2008 (down 8.9% compared to the same period of the prior year).

With regard to equipment sales, the number of handsets sold decreased to 4.51 million units for the three months ended December 31, 2008 (a decrease of 2.01 million units compared to the same period of the prior year). However, “Value Course”, which was introduced in November 2007, was applied to more than 90% of the aggregate number of handsets sold through our new handset sales methods. Revenues and costs of equipment sales improved, reflecting the effects of reductions in sales commissions for the “Value Course”, together with a decrease in cost of equipment sold due to the favorable procurement cost per unit and reduced number of units sold.

For the three months ended December 31, 2008, operating revenues and operating income from mobile phone business were ¥1,095.7 billion and ¥175.3 billion, respectively.

For the nine months ended December 31, 2008, operating revenues and operating income from mobile phone business were ¥3,332.2 billion and ¥762.9 billion, respectively.

Number of subscriptions by services, trend of ARPU and other operation data are as follows:

<Number of subscriptions by services>	Thousand subscriptions	
	December 31, 2008	September 30, 2008
Cellular services	<b>54,155</b>	53,937
Cellular (FOMA) services	<b>47,494</b>	46,444
Including: i-channel services	<b>16,228</b>	16,044
Including: flat-rate services for unlimited i-mode usage	<b>15,751</b>	13,949
Cellular (mova) services	<b>6,661</b>	7,493
i-mode services	<b>48,150</b>	48,069

Notes:

1. Number of subscriptions of Cellular services and Cellular (FOMA) services includes Communication Module services subscriptions.
2. Effective March 3, 2008, FOMA services subscription became mandatory for subscription to “2in1”<sup>\*</sup> service. Such FOMA services subscriptions to “2in1” services are included in the above numbers of Cellular services subscriptions and Cellular (FOMA) services subscriptions.
3. Number of subscriptions to flat-rate services for unlimited i-mode usage = “Pake-hodai” subscriptions + “Pake-hodai full” subscriptions + “Pake-hodai double” subscriptions
4. Number of i-mode subscriptions = Cellular (FOMA) i-mode subscriptions + Cellular (mova) i-mode subscriptions

<sup>\*</sup> “2in1” refers to an optional network service which enables a subscriber to subscribe to an additional phone number and an e-mail address for a single compatible handset.

**DOCOMO Earnings Release**
**Nine Months Ended December 31, 2008**

<Number of handsets sold and churn rate>	Thousand units		
	<b>Three months ended December 31, 2008</b>	<b>Nine months ended December 31, 2008</b>	Nine months ended December 31, 2007
Cellular services	<b>4,511</b>	<b>14,775</b>	19,320
Cellular (FOMA) services			
New FOMA subscription	<b>921</b>	<b>3,077</b>	4,389
Change of subscription from mova to FOMA	<b>716</b>	<b>2,348</b>	5,137
FOMA handset upgrade by FOMA subscribers	<b>2,856</b>	<b>9,258</b>	9,414
Cellular (mova) services			
New mova subscription	<b>11</b>	<b>56</b>	167
mova handset upgrade by mova subscribers and change of subscription from FOMA to mova	<b>7</b>	<b>36</b>	213
Churn Rate	<b>0.44%</b>	<b>0.49%</b>	0.85%

<Trend of ARPU and MOU>	Yen/Minutes		
	<b>Three months ended December 31, 2008</b>	<b>Nine months ended December 31, 2008</b>	Nine months ended December 31, 2007
Aggregate ARPU* (FOMA+mova)	¥ <b>5,730</b>	¥ <b>5,820</b>	¥ 6,470
Voice ARPU	<b>3,340</b>	<b>3,450</b>	4,290
Packet ARPU	<b>2,390</b>	<b>2,370</b>	2,180
Aggregate ARPU (FOMA)	<b>6,000</b>	<b>6,150</b>	7,160
Voice ARPU	<b>3,370</b>	<b>3,500</b>	4,510
Packet ARPU	<b>2,630</b>	<b>2,650</b>	2,650
Aggregate ARPU (mova)	<b>3,730</b>	<b>3,820</b>	4,440
Voice ARPU	<b>3,070</b>	<b>3,140</b>	3,670
i-mode ARPU	<b>660</b>	<b>680</b>	770
MOU* (FOMA+mova) (minutes)	<b>139</b>	<b>138</b>	140

\* See "Definition and Calculation Methods of ARPU and MOU" on page 19 for details of definitions and calculation methods of ARPU and MOU.

<Results of operations>	Billions of yen		
	<b>(UNAUDITED) Three months ended December 31, 2008</b>	<b>(UNAUDITED) Nine months ended December 31, 2008</b>	(Reference) (UNAUDITED) Nine months ended December 31, 2007
Operating revenues from mobile phone business	¥ <b>1,095.7</b>	¥ <b>3,332.2</b>	¥ 3,476.8
Operating income from mobile phone business	<b>175.3</b>	<b>762.9</b>	664.1

**(2) Miscellaneous businesses**

Operating revenues from miscellaneous businesses for the three months ended December 31, 2008 were ¥15.3 billion, which represented 1.4% of the total operating revenues. The revenues derived mainly from high-speed internet connection and video-clip casting services for hotel facilities, advertisement services, development, sales and maintenance of IT systems and credit services. Operating expenses and operating loss from miscellaneous businesses were ¥20.7 billion and ¥5.5 billion, respectively.

Operating revenues, operating expenses and operating loss from miscellaneous businesses for the nine months ended December 31, 2008 were ¥46.5 billion, ¥62.7 billion and ¥16.1 billion, respectively.

<Results of operations>

	Billions of yen		
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2008	(Reference) (UNAUDITED) Nine months ended December 31, 2007
Operating revenues from miscellaneous businesses	¥ 15.3	¥ 46.5	¥ 45.3
Operating loss from miscellaneous businesses	(5.5)	(16.1)	(39.1)

Note:

For the nine months ended December 31, 2007, "PHS business", which was presented separately in the past, has been reclassified into "miscellaneous businesses".

**3. Trend of capital expenditures**

We continued to improve the quality of our FOMA service area and reinforced its network capacity to meet an increase in traffic demand, together with our efforts to make capital expenditure more efficient and less costly by saving on equipment purchase costs and improving our design and construction process. Total capital expenditures for the three months and nine months ended December 31, 2008 were ¥164.0 billion and ¥500.5 billion, respectively.

<Breakdown of capital expenditures>

	Billions of yen		
	(UNAUDITED) Three months ended December 31, 2008	(UNAUDITED) Nine months ended December 31, 2008	(Reference) (UNAUDITED) Nine months ended December 31, 2007
Mobile phone business	¥ 131.2	¥ 412.7	¥ 403.7
PHS business	—	—	0.3
Other (including information systems)	32.9	87.8	84.2
Total capital expenditures	¥ 164.0	¥ 500.5	¥ 488.2

<< 2. Financial Position >>
**(1) Financial position**

	Billions of yen	
	<b>(UNAUDITED)</b> <b>December 31, 2008</b>	March 31, 2008
Total assets	¥ <b>6,381.6</b>	¥ 6,210.8
Shareholders' equity	<b>4,375.1</b>	4,276.5
Liabilities	<b>2,005.0</b>	1,933.1
Interest bearing liabilities	<b>641.8</b>	478.5
Equity ratio (1)	<b>68.6%</b>	68.9%
Debt ratio (2)	<b>12.8%</b>	10.1%

Notes:

(1) Equity ratio = Shareholders' equity / Total assets

(2) Debt ratio = Interest bearing liabilities / (Shareholders' equity + Interest bearing liabilities)

**(2) Cash flow conditions**

For the nine months ended December 31, 2008, net cash provided by operating activities was ¥628.1 billion. Net income was ¥437.7 billion and depreciation and amortization charges were ¥582.3 billion, while net payment for income taxes was ¥358.9 billion and there were increases in installment receivables for handsets and accounts receivable.

Net cash used in investing activities was ¥625.0 billion. Our expenditures for purchases of property, plant and equipment of ¥415.2 billion, purchases of intangible and other assets of ¥176.7 billion and purchases of non-current investments of ¥50.2 billion which include the acquisitions of equity stake in total were partially offset by proceeds from the redemption of long-term bailment for consumption to a related party of ¥50.0 billion.

Net cash used in financing activities was ¥145.2 billion. We spent ¥101.8 billion for acquisition of treasury stock, ¥77.4 billion for repayment of outstanding long-term debt and ¥203.8 billion for payment of cash dividends while financing ¥179.9 billion through issuance of corporate bonds and ¥62.1 billion through issuance of commercial papers.

The balance of cash and cash equivalents was ¥501.1 billion as of December 31, 2008.

	Billions of yen	
	<b>(UNAUDITED)</b> <b>Nine months ended</b> <b>December 31, 2008</b>	(Reference) (UNAUDITED) Nine months ended December 31, 2007
Net cash provided by operating activities	¥ <b>628.1</b>	¥ 1,027.4
Net cash used in investing activities	<b>(625.0)</b>	(509.5)
Net cash used in financing activities	<b>(145.2)</b>	(414.2)
Free cash flows (1)	<b>3.2</b>	517.9
Free cash flows excluding the effects of irregular factors (2) and changes in investments for cash management purposes (3) *	<b>167.3</b>	361.2

Notes:

(1) Free cash flows = Net cash provided by operating activities + Net cash used in investing activities

(2) Irregular factors = Effects of uncollected revenues due to bank closures at the end of the fiscal period

(3) Changes in investments for cash management purposes = Changes by purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months

\* See "Reconciliations of the Disclosed Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures" on page 20.



<<3. Prospects for the Fiscal Year Ending March 31, 2009 >>

Competition among mobile phone operators in Japan, which has already entered a mature phase, has increased in such areas as customer acquisition and further improvement of customer services.

Under such market conditions, we projected our operating revenues for the fiscal year ending March 31, 2009 to be ¥4,597.0 billion, a decrease of ¥114.8 billion from the prior fiscal year, reflecting a decrease in ARPU due to an adverse impact of revision of billing plans while we expect an increase in equipment sales. We will continue our cost saving efforts, including reductions in cost of equipment sold, efficient allocation of sales commissions and reduction of network costs through the improvement of administrative processes, which we expect will result in an increase in operating income by ¥21.7 billion to ¥830.0 billion from the prior fiscal year.

Against this backdrop, we will strive even harder to reinforce our core business, and at the same time, work to create new revenue sources by offering customized services for each customer and collaborating with partner companies in various fields, as part of our endeavors to cultivate new businesses.

As we are currently not aware of any factors which may have a material impact on our projected results of operations, we have not revised our projection announced on October 31, 2008.

<<4. Others >>

- (1) Changes in significant subsidiaries for the nine months ended December 31, 2008 (which resulted in changes in scope of consolidation) : None
- (2) Application of accounting which is simplified or exceptional for quarterly consolidated financial statements : None
- (3) Changes in significant accounting policies, procedures and presentation in quarterly consolidated financial statements :

**Fair Value Measurements**

Effective April 1, 2008, DOCOMO adopted Statement of Financial Accounting Standards (“SFAS”) No. 157 “Fair Value Measurements”. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. Although the definition of fair value retains the exchange price notion in earlier definitions of fair value, SFAS No. 157 clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market and emphasizes that fair value is a market-based measurement, rather than an entity-specific measurement. SFAS No. 157 also expands disclosures about the use of fair value to measure assets and liabilities subsequent to initial recognition through fair value hierarchy as a framework for measurement. The initial adoption of SFAS No. 157 did not have a material impact on DOCOMO’s results of operations and financial position. The disclosure required by SFAS No. 157 was omitted in this earnings release.

(Additional Information)

**Change in Accounting Estimate**

Effective October 1, 2008, DOCOMO decreased the estimated useful lives of our long lived assets related to our 2G mova mobile phone services. This change in accounting estimate was due to the scheduled termination of mova services on March 31, 2012. As mova subscribers have been steadily migrating to DOCOMO's 3G service, FOMA, the Company has decided to discontinue mova services and concentrate on FOMA services. The change resulted in a decrease of ¥46,842 million in “Income before income taxes”, ¥27,684 million in “Net income” and ¥655.82 in “Basic and Diluted earnings per share” in the accompanying consolidated statement of income and comprehensive income for the three months ended December 31, 2008, in accordance with SFAS No. 154, “Accounting Changes and Error Corrections, a replacement of Accounting Principles Board (APB) Opinion No. 20 and Financial Accounting Standards Board (FASB) Statement No. 3”. Prior periods have not been adjusted for this change.

<< 5. Consolidated Financial Statements >>
**(1) Consolidated Balance Sheets**

	Millions of yen	
	(UNAUDITED) December 31, 2008	March 31, 2008
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	¥ 501,131	¥ 646,905
Short-term investments	28,163	52,208
Accounts receivable	988,364	686,673
Allowance for doubtful accounts	(13,633)	(15,037)
Inventories	167,625	146,584
Deferred tax assets	84,559	108,037
Prepaid expenses and other current assets	179,568	142,410
<b>Total current assets</b>	<b>1,935,777</b>	<b>1,767,780</b>
<b>Property, plant and equipment:</b>		
Wireless telecommunications equipment	5,384,226	5,346,486
Buildings and structures	807,713	797,904
Tools, furniture and fixtures	529,000	536,718
Land	199,141	198,958
Construction in progress	116,336	128,042
Accumulated depreciation and amortization	(4,302,350)	(4,173,501)
<b>Total property, plant and equipment, net</b>	<b>2,734,066</b>	<b>2,834,607</b>
<b>Non-current investments and other assets:</b>		
Investments in affiliates	364,543	349,488
Marketable securities and other investments	150,459	187,361
Intangible assets, net	551,044	555,259
Goodwill	157,176	158,889
Other assets	283,355	234,047
Deferred tax assets	205,201	123,403
<b>Total non-current investments and other assets</b>	<b>1,711,778</b>	<b>1,608,447</b>
<b>Total assets</b>	<b>¥ 6,381,621</b>	<b>¥ 6,210,834</b>
<b>LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY</b>		
<b>Current liabilities:</b>		
Current portion of long-term debt	¥ 15,000	¥ 75,662
Short-term borrowings	61,898	1,712
Accounts payable, trade	613,221	717,453
Accrued payroll	40,187	53,538
Accrued interest	1,241	710
Accrued income taxes	172,295	203,645
Other current liabilities	175,379	181,595
<b>Total current liabilities</b>	<b>1,079,221</b>	<b>1,234,315</b>
<b>Long-term liabilities:</b>		
Long-term debt (exclusive of current portion)	564,895	401,090
Liability for employees' retirement benefits	123,733	116,888
Other long-term liabilities	237,177	180,757
<b>Total long-term liabilities</b>	<b>925,805</b>	<b>698,735</b>
<b>Total liabilities</b>	<b>2,005,026</b>	<b>1,933,050</b>
<b>Minority interests</b>		
	<b>1,541</b>	<b>1,288</b>
<b>Shareholders' equity:</b>		
Common stock	949,680	949,680
Additional paid-in capital	948,571	948,571
Retained earnings	3,027,680	2,793,814
Accumulated other comprehensive income (loss)	(33,052)	410
Treasury stock, at cost	(517,825)	(415,979)
<b>Total shareholders' equity</b>	<b>4,375,054</b>	<b>4,276,496</b>
<b>Total liabilities, minority interests and shareholders' equity</b>	<b>¥ 6,381,621</b>	<b>¥ 6,210,834</b>

**(2) Consolidated Statements of Income and Comprehensive Income**

	Millions of yen	
	(UNAUDITED)	
	Nine months ended December 31, 2008	
<b>Operating revenues:</b>		
Wireless services	¥	2,911,115
Equipment sales		467,645
Total operating revenues		3,378,760
<b>Operating expenses:</b>		
Cost of services (exclusive of items shown separately below)		633,082
Cost of equipment sold (exclusive of items shown separately below)		621,201
Depreciation and amortization		582,300
Selling, general and administrative		795,392
Total operating expenses		2,631,975
<b>Operating income</b>		<b>746,785</b>
<b>Other income (expense):</b>		
Interest expense		(3,566)
Interest income		1,673
Other, net		(35,499)
Total other income (expense)		(37,392)
<b>Income before income taxes</b>		<b>709,393</b>
<b>Income taxes:</b>		
Current		324,721
Deferred		(45,305)
Total income taxes		279,416
<b>Equity in net income of affiliates, net of applicable taxes</b>		<b>7,748</b>
<b>Minority interests</b>		<b>(20)</b>
<b>Net income</b>	¥	<b>437,705</b>
<b>Other comprehensive income (loss):</b>		
Unrealized holding losses on available-for-sale securities, net of applicable taxes		(7,506)
Net revaluation of financial instruments, net of applicable taxes		(212)
Foreign currency translation adjustment, net of applicable taxes		(25,269)
Pension liability adjustment, net of applicable taxes		(475)
<b>Comprehensive income</b>	¥	<b>404,243</b>
<b>PER SHARE DATA</b>		
Weighted average common shares outstanding		
– Basic and Diluted (shares)		42,341,664
Basic and Diluted earnings per share (yen)	¥	<b>10,337.45</b>

	Millions of yen	
	<b>(UNAUDITED)</b>	
	<b>Three months ended December 31, 2008</b>	
<b>Operating revenues:</b>		
Wireless services	¥	962,575
Equipment sales		148,401
Total operating revenues		<b>1,110,976</b>
<b>Operating expenses:</b>		
Cost of services (exclusive of items shown separately below)		219,350
Cost of equipment sold (exclusive of items shown separately below)		213,174
Depreciation and amortization		233,913
Selling, general and administrative		274,700
Total operating expenses		<b>941,137</b>
<b>Operating income</b>		<b>169,839</b>
<b>Other income (expense):</b>		
Interest expense		(1,168)
Interest income		628
Other, net		(20,062)
Total other income (expense)		<b>(20,602)</b>
<b>Income before income taxes</b>		<b>149,237</b>
<b>Income taxes:</b>		
Current		90,889
Deferred		(30,869)
Total income taxes		<b>60,020</b>
<b>Equity in net income of affiliates, net of applicable taxes</b>		<b>1,827</b>
<b>Minority interests</b>		<b>2</b>
<b>Net income</b>	¥	<b>91,046</b>
<b>Other comprehensive income (loss):</b>		
Unrealized holding losses on available-for-sale securities, net of applicable taxes		(1,560)
Net revaluation of financial instruments, net of applicable taxes		(53)
Foreign currency translation adjustment, net of applicable taxes		(8,599)
Pension liability adjustment, net of applicable taxes		(113)
<b>Comprehensive income</b>	¥	<b>80,721</b>
<b>PER SHARE DATA</b>		
Weighted average common shares outstanding		
– Basic and Diluted (shares)		<b>42,212,938</b>
Basic and Diluted earnings per share (yen)	¥	<b>2,156.83</b>

**(3) Consolidated Statement of Cash Flows**

	Millions of yen	
	(UNAUDITED)	
	Nine months ended	
	December 31, 2008	
<b>Cash flows from operating activities:</b>		
Net income	¥	437,705
Adjustments to reconcile net income to net cash provided by operating activities—		
Depreciation and amortization		582,300
Deferred taxes		(40,578)
Loss on sale or disposal of property, plant and equipment		24,667
Other than temporary impairment of marketable securities and other investments		28,648
Equity in net income of affiliates		(13,009)
Minority interests		20
Changes in assets and liabilities:		
(Increase) in accounts receivable		(301,659)
(Decrease) in allowance for doubtful accounts		(1,408)
(Increase) in inventories		(20,963)
(Increase) in prepaid expenses and other current assets		(18,307)
(Increase) in installment receivables for handsets (non-current)		(51,091)
(Decrease) in accounts payable, trade		(31,163)
(Decrease) in accrued income taxes		(31,350)
(Decrease) in other current liabilities		(6,440)
Increase in liability for employees' retirement benefits		6,845
Increase in other long-term liabilities		51,969
Other, net		11,941
Net cash provided by operating activities		628,127
<b>Cash flows from investing activities:</b>		
Purchases of property, plant and equipment		(415,247)
Purchases of intangible and other assets		(176,659)
Purchases of non-current investments		(50,212)
Proceeds from sale of non-current investments		568
Purchases of short-term investments		(30,736)
Redemption of short-term investments		4,593
Proceeds from redemption of long-term bailment for consumption to a related party		50,000
Other, net		(7,270)
Net cash used in investing activities		(624,963)
<b>Cash flows from financing activities:</b>		
Proceeds from long-term debt		179,913
Repayment of long-term debt		(77,441)
Proceeds from short-term borrowings		62,074
Repayment of short-term borrowings		(1,958)
Principal payments under capital lease obligations		(2,098)
Payments to acquire treasury stock		(101,846)
Dividends paid		(203,839)
Other, net		(3)
Net cash used in financing activities		(145,198)
Effect of exchange rate changes on cash and cash equivalents		(3,740)
<b>Net (decrease) in cash and cash equivalents</b>		<b>(145,774)</b>
<b>Cash and cash equivalents at beginning of period</b>		<b>646,905</b>
<b>Cash and cash equivalents at end of period</b>	¥	<b>501,131</b>
<b>Supplemental disclosures of cash flow information:</b>		
<b>Cash received during the period for:</b>		
Income taxes	¥	21,430
<b>Cash paid during the period for:</b>		
Interest, net of amount capitalized		3,035
Income taxes		380,352

**(4) Going Concern Assumption**

None

**(5) Segment Reporting**

Segment information for the three months and nine months ended December 31, 2008 was as follows:

<b>Three months ended December 31, 2008</b>	Millions of yen		
	Mobile phone business	Miscellaneous businesses	Consolidated
Operating revenues	¥ 1,095,723	¥ 15,253	¥ 1,110,976
Operating expenses	920,388	20,749	941,137
Operating income (loss)	¥ 175,335	¥ (5,496)	¥ 169,839

<b>Nine months ended December 31, 2008</b>	Millions of yen		
	Mobile phone business	Miscellaneous businesses	Consolidated
Operating revenues	¥ 3,332,214	¥ 46,546	¥ 3,378,760
Operating expenses	2,569,306	62,669	2,631,975
Operating income (loss)	¥ 762,908	¥ (16,123)	¥ 746,785

PHS services were terminated on January 7, 2008.

DOCOMO does not disclose geographical segments since the amounts of operating revenues generated outside Japan are immaterial.

**(6) Significant Changes in Shareholders' Equity**

None

**(Reference)**
**1. Consolidated Statement of Income and Comprehensive Income**

	Millions of yen	
	(UNAUDITED)	
	Nine months ended December 31, 2007	
<b>Operating revenues:</b>		
Wireless services	¥	3,158,694
Equipment sales		363,340
Total operating revenues		3,522,034
<b>Operating expenses:</b>		
Cost of services (exclusive of items shown separately below)		586,032
Cost of equipment sold (exclusive of items shown separately below)		870,534
Depreciation and amortization		557,972
Selling, general and administrative		882,498
Total operating expenses		2,897,036
<b>Operating income</b>		624,998
<b>Other income (expense):</b>		
Interest expense		(4,614)
Interest income		1,691
Other, net		6,645
Total other income (expense)		3,722
<b>Income before income taxes</b>		628,720
<b>Income taxes</b>		253,264
<b>Equity in net income of affiliates, net of applicable taxes</b>		1,165
<b>Minority interests</b>		(124)
<b>Net income</b>	¥	376,497
<b>Other comprehensive income (loss):</b>		
Unrealized holding gains on available-for-sale securities, net of applicable taxes		314
Net revaluation of financial instruments, net of applicable taxes		(7)
Foreign currency translation adjustment, net of applicable taxes		(1,522)
Pension liability adjustment, net of applicable taxes		(546)
<b>Comprehensive income</b>	¥	374,736
<b>PER SHARE DATA</b>		
Weighted average common shares outstanding		
– Basic and Diluted (shares)		43,202,063
Basic and diluted earnings per share (yen)	¥	8,714.79



**(Reference)**
**2. Consolidated Statement of Cash Flows**

	Millions of yen	
	(UNAUDITED)	
	Nine months ended	
	December 31, 2007	
<b>I Cash flows from operating activities:</b>		
1. Net income	¥	376,497
2. Adjustments to reconcile net income to net cash provided by operating activities—		
(1) Depreciation and amortization		557,972
(2) Deferred taxes		8,168
(3) Loss on sale or disposal of property, plant and equipment		23,949
(4) Equity in net income of affiliates		(1,884)
(5) Minority interests		124
(6) Changes in assets and liabilities:		
Decrease in accounts receivable		5,849
Increase in allowance for doubtful accounts		1,287
Decrease in inventories		14,738
Decrease in prepaid expenses and other current assets		10,108
(Decrease) in accounts payable, trade		(29,987)
Increase in accrued income taxes		45,389
Increase in other current liabilities		22,478
Increase in liability for employees' retirement benefits		6,329
Increase in other long-term liabilities		2,983
Other, net		(16,607)
Net cash provided by operating activities		1,027,393
<b>II Cash flows from investing activities:</b>		
1. Purchases of property, plant and equipment		(389,900)
2. Purchases of intangible and other assets		(170,859)
3. Purchases of non-current investments		(93,822)
4. Proceeds from sale and redemption of non-current investments		100,827
5. Purchases of short-term investments		(5,490)
6. Redemption of short-term investments		3,238
7. Proceeds from redemption of long-term bailment for consumption to a related party		50,000
8. Other, net		(3,451)
Net cash used in investing activities		(509,457)
<b>III Cash flows from financing activities:</b>		
1. Repayment of long-term debt		(98,200)
2. Proceeds from short-term borrowings		4,739
3. Repayment of short-term borrowings		(4,733)
4. Principal payments under capital lease obligations		(2,410)
5. Payments to acquire treasury stock		(123,002)
6. Dividends paid		(190,543)
7. Other, net		(2)
Net cash used in financing activities		(414,151)
<b>IV Effect of exchange rate changes on cash and cash equivalents</b>		(216)
<b>V Net increase in cash and cash equivalents</b>		103,569
<b>VI Cash and cash equivalents at beginning of period</b>		343,062
<b>VII Cash and cash equivalents at end of period</b>	¥	446,631
<b>Supplemental disclosures of cash flow information:</b>		
<b>Cash received during the period for:</b>		
Income taxes	¥	20,346
<b>Cash paid during the period for:</b>		
Interest, net of amount capitalized		3,916
Income taxes		199,864

## Operation Data for 3rd Quarter of Fiscal Year Ending March 31, 2009

Full-year Forecast: as revised at October 31, 2008

		[Ref.] Fiscal Year Ended Mar. 31, 2008 Full-year Results	Fiscal Year Ending Mar. 2009 Nine Months (Apr.-Dec. 2008) Results	Fiscal Year Ending Mar. 2009 First Quarter (Apr.-Jun. 2008) Results	Fiscal Year Ending Mar. 2009 Second Quarter (Jul.-Sep. 2008) Results	Fiscal Year Ending Mar. 2009 Third Quarter (Oct.-Dec. 2008) Results	[Ref.] Fiscal Year Ending Mar. 31, 2009 Full-year Forecast (Revised)
<b>Cellular</b>							
Subscriptions	thousands	53,388	<b>54,155</b>	53,629	53,937	<b>54,155</b>	54,470
FOMA (1)	thousands	43,949	<b>47,494</b>	45,200	46,444	<b>47,494</b>	49,190
mova	thousands	9,438	<b>6,661</b>	8,429	7,493	<b>6,661</b>	5,280
Market share (2) (3)	%	52.0	<b>51.2</b>	51.7	51.5	<b>51.2</b>	—
Net increase from previous period	thousands	767	<b>767</b>	241	308	<b>218</b>	1,080
FOMA (1) (3)	thousands	8,420	<b>3,545</b>	1,251	1,244	<b>1,050</b>	5,240
mova (3)	thousands	(7,653)	<b>(2,778)</b>	(1,010)	(936)	<b>(832)</b>	(4,160)
Churn Rate (3)	%	0.80	<b>0.49</b>	0.51	0.52	<b>0.44</b>	—
Number of handsets (FOMA+mova) sold (4)	thousands	25,739	<b>14,775</b>	4,946	5,318	<b>4,511</b>	—
Aggregate ARPU (FOMA+mova) (5)	yen/month/contract	6,360	<b>5,820</b>	5,890	5,860	<b>5,730</b>	5,710
Voice ARPU (6)	yen/month/contract	4,160	<b>3,450</b>	3,560	3,450	<b>3,340</b>	3,360
Packet ARPU	yen/month/contract	2,200	<b>2,370</b>	2,330	2,410	<b>2,390</b>	2,350
i-mode ARPU	yen/month/contract	2,170	<b>2,330</b>	2,290	2,360	<b>2,350</b>	2,310
ARPU generated from international services (7)	yen/month/contract	70	<b>80</b>	80	90	<b>80</b>	90
ARPU generated purely from i-mode (FOMA+mova) (5)	yen/month/contract	2,350	<b>2,540</b>	2,480	2,570	<b>2,560</b>	2,510
Aggregate ARPU (FOMA) (5)	yen/month/contract	6,990	<b>6,150</b>	6,260	6,180	<b>6,000</b>	5,990
Voice ARPU (6)	yen/month/contract	4,340	<b>3,500</b>	3,630	3,500	<b>3,370</b>	3,400
Packet ARPU	yen/month/contract	2,650	<b>2,650</b>	2,630	2,680	<b>2,630</b>	2,590
i-mode ARPU	yen/month/contract	2,610	<b>2,600</b>	2,590	2,630	<b>2,580</b>	2,550
ARPU generated from international services (7)	yen/month/contract	90	<b>100</b>	90	100	<b>90</b>	100
ARPU generated purely from i-mode (FOMA) (5)	yen/month/contract	2,720	<b>2,760</b>	2,730	2,790	<b>2,750</b>	2,710
Aggregate ARPU (mova) (5)	yen/month/contract	4,340	<b>3,820</b>	3,890	3,820	<b>3,730</b>	3,760
Voice ARPU (6)	yen/month/contract	3,590	<b>3,140</b>	3,220	3,120	<b>3,070</b>	3,100
i-mode ARPU	yen/month/contract	750	<b>680</b>	670	700	<b>660</b>	660
ARPU generated from international services (7)	yen/month/contract	10	<b>10</b>	10	10	<b>10</b>	10
ARPU generated purely from i-mode (mova) (5)	yen/month/contract	930	<b>880</b>	860	910	<b>870</b>	870
MOU (FOMA+mova) (5)	minute/month/contract	138	<b>138</b>	137	138	<b>139</b>	—
MOU (FOMA) (5)	minute/month/contract	156	<b>150</b>	150	150	<b>150</b>	—
MOU (mova) (5)	minute/month/contract	82	<b>65</b>	69	65	<b>62</b>	—
2in1 Subscriptions (8)	thousands	240	<b>461</b>	304	454	<b>461</b>	—
Communication Module Service Subscriptions (9)	thousands	1,433	<b>1,536</b>	1,466	1,509	<b>1,536</b>	1,540
FOMA Ubiquitous plan (10)	thousands	698	<b>822</b>	741	785	<b>822</b>	—
DoPa Single Service (11)	thousands	735	<b>714</b>	726	723	<b>714</b>	—
Prepaid Subscriptions (11)	thousands	40	<b>39</b>	40	39	<b>39</b>	—
<b>i-mode</b>							
Subscriptions	thousands	47,993	<b>48,150</b>	48,061	48,069	<b>48,150</b>	48,370
FOMA	thousands	41,213	<b>43,671</b>	42,118	42,911	<b>43,671</b>	45,000
i-mode Subscription Rate (3)	%	89.9	<b>88.9</b>	89.6	89.1	<b>88.9</b>	88.8
Net increase from previous period	thousands	419	<b>157</b>	68	8	<b>81</b>	380
i-mode Flat-rate Packet Communication Plan Subscriptions (12)	thousands	12,744	<b>15,751</b>	13,395	13,949	<b>15,751</b>	—
i-channel Subscriptions	thousands	15,649	<b>16,228</b>	15,823	16,044	<b>16,228</b>	—
<b>Others</b>							
DCMX Subscriptions (13)	thousands	5,640	<b>8,170</b>	6,440	7,350	<b>8,170</b>	9,000

\* Please refer to the attached sheet (P.19) for the definition of ARPU and MOU, and an explanation of the methods used to calculate ARPU and the number of active subscriptions used in calculating ARPU, MOU and Churn Rate.

(1) From March 3, 2008 onward, another FOMA subscription is a prerequisite for the application of 2in1 in principle, and those FOMA subscriptions are included in the number of FOMA subscribers.

(2) Source for other cellular telecommunications operators: Data announced by the Telecommunications Carriers Association.

(3) Data are calculated including Communication Module Services subscriptions.

(4) Sum of new FOMA/mova subscriptions, change of subscription from mova to FOMA, FOMA handset upgrade by FOMA subscribers, mova handset upgrade by mova subscribers, and change of subscription from FOMA to mova.

(5) Data are calculated excluding Communication Module Services-related revenues and Communication Module Services subscriptions.

(6) Inclusive of circuit-switched data communications.

(7) Inclusive of Voice Communications and Packet Communications.

(8) Inclusive of users who applied for 2in1 after March 3, 2008.

(9) Included in total cellular subscriptions.

(10) Included in FOMA subscriptions.

(11) Included in mova subscriptions.

(12) Sum of "Pake-hodai double" subscriptions, "Pake-hodai" subscriptions and "Pake-hodai full" subscriptions.

(13) Inclusive of DCMX mini subscriptions.

## Definition and Calculation Methods of ARPU and MOU

### 1. Definition of ARPU and MOU

- i) ARPU (Average monthly Revenue Per Unit)<sup>1</sup> :  
Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to designated services on a per subscription basis. ARPU is calculated by dividing various revenue items included in operating revenues from our wireless services, such as basic monthly charges, voice communication charges and packet communication charges, from designated services which are incurred consistently each month, by the number of active subscriptions to the relevant services. Accordingly, the calculation of ARPU excludes revenues that are not representative of monthly average usage such as activation fees. We believe that our ARPU figures provide useful information to analyze the average usage per subscription and the impacts of changes in our billing arrangements. The revenue items included in the numerators of our ARPU figures are based on our U.S. GAAP results of operations. This definition applies to all ARPU figures hereinafter.
- ii) MOU (Minutes of Usage): Average monthly communication time per subscription.

### 2. ARPU Calculation Methods

- i) **ARPU (FOMA + mova)**
- Aggregate ARPU (FOMA+mova) = Voice ARPU (FOMA+mova) + Packet ARPU (FOMA+mova)
  - Voice ARPU (FOMA+mova): Voice ARPU (FOMA+mova) Related Revenues (basic monthly charges, voice communication charges) / No. of active cellular phone subscriptions (FOMA+mova)
  - Packet ARPU (FOMA+mova): {Packet ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges)+ i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges)} / No. of active cellular phone subscriptions (FOMA+mova)
  - i-mode ARPU (FOMA+mova)<sup>2</sup> : i-mode ARPU (FOMA+mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active cellular phone subscriptions (FOMA+mova)
  - ARPU generated purely from i-mode (FOMA+mova)<sup>3</sup> : i-mode ARPU (FOMA+mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active i-mode subscriptions (FOMA+mova)
- ii) **ARPU (FOMA)**
- Aggregate ARPU (FOMA) = Voice ARPU (FOMA) + Packet ARPU (FOMA)
  - Voice ARPU (FOMA): Voice ARPU (FOMA) Related Revenues (basic monthly charges, voice communication charges) / No. of active cellular phone subscriptions (FOMA)
  - Packet ARPU (FOMA): Packet ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active cellular phone subscriptions (FOMA)
  - i-mode ARPU (FOMA)<sup>2</sup> : i-mode ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active cellular phone subscriptions (FOMA)
  - ARPU generated purely from i-mode (FOMA)<sup>3</sup> : i-mode ARPU (FOMA) Related Revenues (basic monthly charges, packet communication charges) / No. of active i-mode subscriptions (FOMA)
- iii) **ARPU (mova)**
- Aggregate ARPU (mova) = Voice ARPU (mova) + i-mode ARPU (mova)
  - Voice ARPU (mova): Voice ARPU (mova) Related Revenues (basic monthly charges, voice communication charges) / No. of active cellular phone subscriptions (mova)
  - i-mode ARPU (mova)<sup>2</sup> : i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active cellular phone subscriptions (mova)
  - ARPU generated purely from i-mode (mova)<sup>3</sup> : i-mode ARPU (mova) Related Revenues (basic monthly charges, packet communication charges) / No. of active i-mode subscriptions (mova)

### 3. Active Subscriptions Calculation Methods

No. of active subscriptions used in ARPU/MOU/Churn Rate calculations is as follows:

No. of active subscriptions for each month:

(No. of subscriptions at the end of previous month + No. of subscriptions at the end of current month) / 2

No. of active subscriptions for full-year results/forecasts:

Sum of No. of active subscriptions for each month from April to March

1 Communication Module service subscriptions and the revenues thereof are not included in the ARPU and MOU calculations.

2 The denominator used in calculating i-mode ARPU (FOMA+mova, FOMA, mova) is the aggregate number of cellular subscriptions to each service (FOMA+mova, FOMA, mova, respectively), regardless of whether i-mode service is activated or not.

3 ARPU generated purely from i-mode (FOMA+mova, FOMA, mova) is calculated using only the number of active i-mode subscriptions as a denominator.

## (APPENDIX 3)

**Reconciliations of the Disclosed Non-GAAP Financial Measures to  
the Most Directly Comparable GAAP Financial Measures**

**1. EBITDA and EBITDA margin**

	Billions of yen			
	Year ended March 31, 2008	Three months ended December 31, 2008	Nine months ended December 31, 2008	Nine months ended December 31, 2007
a. EBITDA	¥ 1,639.1	¥ 415.6	¥ 1,353.8	¥ 1,206.9
Depreciation and amortization	(776.4)	(233.9)	(582.3)	(558.0)
Loss on sale or disposal of property, plant and equipment	(54.4)	(11.8)	(24.7)	(23.9)
Operating income	808.3	169.8	746.8	625.0
Other income (expense)	(7.6)	(20.6)	(37.4)	3.7
Income taxes	(323.0)	(60.0)	(279.4)	(253.3)
Equity in net income of affiliates	13.6	1.8	7.7	1.2
Minority interests	(0.1)	0.0	(0.0)	(0.1)
b. Net income	491.2	91.0	437.7	376.5
c. Total operating revenues	4,711.8	1,111.0	3,378.8	3,522.0
EBITDA margin (=a/c)	34.8%	37.4%	40.1%	34.3%
Net income margin (=b/c)	10.4%	8.2%	13.0%	10.7%

Note: EBITDA and EBITDA margin, as we use them, are different from EBITDA as used in Item 10(e) of regulation S-K and may not be comparable to similarly titled measures used by other companies.

**2. ROCE after tax effect**

	Billions of yen			
	Year ended March 31, 2008	Three months ended December 31, 2008	Nine months ended December 31, 2008	Nine months ended December 31, 2007
a. Operating income	¥ 808.3	¥ 169.8	¥ 746.8	¥ 625.0
b. Operating income after tax effect {=a*(1-effective tax rate)} (effective tax rate: 40.9%)	477.7	100.4	441.4	369.4
c. Capital employed	4,759.6	4,994.5	4,885.9	4,746.5
ROCE before tax effect (=a/c)	17.0%	3.4%	15.3%	13.2%
ROCE after tax effect (=b/c)	10.0%	2.0%	9.0%	7.8%

Notes: Capital employed (for annual period) = The average of (Shareholders' equity + Interest bearing liabilities), each as of March 31, 2007 and 2008

Capital employed (for three months) = The average of (Shareholders' equity + Interest bearing liabilities), each as of September 30, 2008 and December 31, 2008

Capital employed (for nine months) = The average of (Shareholders' equity + Interest bearing liabilities), each as of March 31, 2008 (or 2007) and December 31, 2008 (or 2007)

Interest bearing liabilities = Current portion of long-term debt + Short-term borrowings + Long-term debt

**3. Free cash flows excluding irregular factors and changes in investments for cash management purposes**

	Billions of yen			
	Year ended March 31, 2008	Three months ended December 31, 2008	Nine months ended December 31, 2008	Nine months ended December 31, 2007
Free cash flows excluding irregular factors and changes in investments for cash management purposes	¥ 442.4	¥ 231.9	¥ 167.3	¥ 361.2
Irregular factors (1)	210.0	(188.0)	(188.0)	9.0
Changes in investments for cash management purposes (2)	148.9	(25.3)	23.9	147.7
Free cash flows	801.3	18.6	3.2	517.9
Net cash used in investing activities	(758.8)	(201.2)	(625.0)	(509.5)
Net cash provided by operating activities	1,560.1	219.8	628.1	1,027.4

Notes: (1) Irregular factors represent the effects of uncollected revenues due to a bank closure at the end of the fiscal period.

Irregular factors during the nine months ended December 31, 2007 was the net effect of bank closures as of March 31, 2007 and December 31, 2007.

(2) Changes in investments for cash management purposes were derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months. Net cash used in investing activities for the nine months ended December 31, 2008 and 2007 and the year ended March 31, 2008 includes changes in investments for cash management purposes.

## **Special Note Regarding Forward-Looking Statements**

This earnings release contains forward-looking statements such as forecasts of results of operations, management strategies, objectives and plans, forecasts of operational data such as expected number of subscribers, and expected dividend payments. All forward-looking statements that are not historical facts are based on management's current plans, expectations, assumptions and estimates based on the information currently available. Some of the projected numbers in this earnings release were derived using certain assumptions that are indispensable for making such projections in addition to historical facts. These forward-looking statements are subject to various known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in or suggested by any forward-looking statement. Potential risks and uncertainties include, without limitation, the following:

1. As competition in the market becomes more fierce due to changes in the business environment caused by Mobile Number Portability, new market entrants, competition from other cellular service providers or other technologies, and other factors could limit our acquisition of new subscribers, retention of existing subscribers, or may lead to diminishing ARPU or an increase in our costs and expenses.
2. Current and new services, usage patterns, and sales schemes introduced by our corporate group may not develop as planned, which could affect our financial condition and limit our growth.
3. The introduction or change of various laws or regulations or the application of such laws and regulations to our corporate group could restrict our business operations, which may adversely affect our financial condition and results of operations.
4. Limitations in the amount of frequency spectrum or facilities made available to us could negatively affect our ability to maintain and improve our service quality and level of customer satisfaction.
5. The W-CDMA technology that we use for our 3G system and/or mobile multimedia services may not be introduced by other overseas operators, which could limit our ability to offer international services to our subscribers.
6. Our domestic and international investments, alliances and collaborations may not produce the returns or provide the opportunities we expect.
7. As electronic payment capability and many other new features are built into our cellular phones, and services of parties other than those belonging to our corporate group are provided through our cellular handsets, potential problems resulting from malfunctions, defects or loss of handsets, or imperfection of services provided by such other parties may arise, which could have an adverse effect on our financial condition and results of operations.
8. Social problems that could be caused by misuse or misunderstanding of our products and services may adversely affect our credibility or corporate image.
9. Inadequate handling of confidential business information including personal information by our corporate group, contractors and other factors may adversely affect our credibility or corporate image.
10. Owners of intellectual property rights that are essential for our business execution may not grant us the right to license or otherwise use such intellectual property rights on acceptable terms or at all, which may limit our ability to offer certain technologies, products and/or services, and we may also be held liable for damage compensation if we infringe the intellectual property rights of others.
11. Earthquakes, power shortages, malfunctioning of equipment, software bugs, computer viruses, cyber attacks, hacking, unauthorized access and other problems could cause systems failures in the networks required for the provision of service, disrupting our ability to offer services to our subscribers, and may adversely affect our credibility or corporate image.
12. Concerns about wireless telecommunications health risks may adversely affect our financial condition and results of operations.
13. Our parent company, Nippon Telegraph and Telephone Corporation (NTT), could exercise influence that may not be in the interests of our other shareholders.

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